

OVERARCHING ENROLLMENT GOAL OF THE STRATEGIC FRAMEWORK

Increase Riverland's contribution to MnSCU's total Fiscal Year Enrollment from 2.4 percent (2014) to 4 percent by 2020.

CRITICAL STRATEGIC THEMES

- 1. Attention to access, enrollment and increase resources
- 2. Realign for growth, outreach, quality and efficiency
- 3. Cultivate public and private partnerships
- **4.** Create and nurture a **culture** that supports the vision



PEOPLE

Objective: To develop and sustain a culture and climate that supports the achievement of Riverland's mission and vision, we maintain an environment that celebrates individual and collective dedication and achievement.

Goals:

- 1. Increase both internal and external community engagement
- 2. Build a strength-based organization that maximizes service to students
- 3. Engender a spirit of individual enterprise
- **4.** Foster an environment of mutual trust and respect



PROGRAM

Objective: To establish and enhance highquality programming that promotes student success, meets stakeholder needs and inspires partnerships, we actively engage in efforts of continuous academic improvement.

Goals:

- 1. Develop and align best-in-class programs
- 2. Build support and activate commitment to a Master Academic Plan that delivers a highly-regarded program portfolio
- 3. Develop MnSCU and community partnerships that enhance programming



FINANCE

Objective: To develop and maintain effective fiscal stability, we pursue resource development and budgeting strategies that continuously enhance growth, expand opportunities for students, and ensure excellent student and community experience.

Goals:

- 1. Leverage corporate sponsorships and partnership opportunities
- **2.** Accrue funding for investment
- **3.** Provide adequate financial support for physical, digital and virtual infrastructure
- **4**. Enhance the quality of campus facilities and grounds
- 5. Increase campus energy efficiencies



MARKET

Objective: To actualize Riverland's emerging college market, we promote the college as the stakeholders' educational provider-of-choice and thus drive enrollment growth.

Goals:

- 1. Create clear processes to enroll and retain students by designing, implementing, and continuously improving a comprehensive Strategic Enrollment Management (SEM) plan
- 2. Leverage MnSCU partnerships to market our shared programs that increase enrollment
- 3. Realign communication efforts that ensure our outreach messages are effectively reaching target audiences through appropriate and effective channels

MnSCU STRATEGIC FRAMEWORK

- Ensure access to an extraordinary education for all Minnesotans
- Be the partner of choice to meet Minnesota's workforce and community needs
- Deliver to students, employers, communities and taxpayers the highest value / most affordable option

Learn more: riverland.edu/strategy